



South Carolina Department of Commerce Export Services

The South Carolina Department of Commerce is now offering **customized in-house export services to 24 countries**, and can assist companies with **expanding their international footprint**.

Let us help your **company grow** by **learning more about the programs available for the success of your international business and brand**.

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- Virtual Matchmaking
 - Market Overview
 - Market Entry Strategy
 - Competitor Analysis
 - Government & Military Procurement
 - Regulatory Overview
 - International Partner Search, Vetted or Unvetted
 - International Government Contacts
 - Due Diligence
 - Single Company Market Visit
 - Trade Show Support
 - Company Promotional Event

For additional information or questions, please contact S.C. Department of Commerce

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****Spots are limited. Grant reimbursements are available for qualified companies.***

THE TRADE SERVICES ABOVE ARE AVAILABLE IN THE FOLLOWING COUNTRIES

Belgium	Mexico	Hungary	Czech Rep.
Colombia	Sweden	Norway	Ireland
Japan	Germany	U.A.E.	Poland
Spain	Netherlands	China	Denmark
Brazil	Saudi Arabia	Peru	Italy
France	Chile	UK	Portugal



South Carolina Export Services Profile Sheet

Please complete this profile sheet which will be used to assess your exporting goals.

A. South Carolina Contact Information

Company Name:		
Address:		
City:	State: SC	Zip Code:
Web Site:		
Primary Contact:	Title:	
Contact Tel:	Contact Cell:	
Contact E-mail:		
Alt. Contact: Title:		
Alt. Contact E-mail:	Alt. Contact Tel:	

B. South Carolina Company Information

Company Activity: (select all that apply)		
Manufacturer	Exclusive Distributor	Export Management Company
Service Company	Franchisor	Other (please specify): _____
Number of Employees:		
Are you currently exporting? Yes No If yes, what countries:		
Brief Company Description:		

C. Product/Service Information

Export Control Classification Number (ECCN):
HS Code(s):
Does your product contain at least 51% U.S. content? Yes No

Describe the product/service(s) you seek to promote, including its competitive advantages and unique selling proposition. Include its applications and unique features that differentiate your product from that of the competition.

Who are your major competitors at home and abroad?

List the most important end-users or end-user industries for this product/service.

How is your product typically distributed and marketed in the U.S. (and in other countries if applicable)?

What type of licensing or registration does it require in the U.S.?

What related products might an agent/distributor of this product also handle?

D. Please indicate the service(s) you are interested in:

Virtual Matchmaking	Market Overview	Due Diligence
Market Entry Strategy	B2B Mtgs at a Trade Show	Competitor Analysis
Regulatory Overview	Single Company Market Visit	Company Promotional
International Partner Search, Vetted or Unvetted		
Government & Military Procurement		
International Government Contacts		

E. Please indicate the country or countries of interest:

Belgium	Brazil	Chile	China	Colombia
Czech Rep.	Denmark	France	Germany	Hungary
Ireland	Italy	Japan	Mexico	Netherlands
Norway	Peru	Poland	Portugal	Saudi Arabia
Spain	Sweden	U.A.E.	UK	

What type of business contacts are you seeking?		
Distributor / Wholesaler	Agent / Sales Representative	Direct sales
Joint Venture Partner or Licensee	Other: _____	
Is your firm seeking representation on an exclusive basis in this market? <input type="checkbox"/> Yes <input type="checkbox"/> No		
Describe any preferences, requirements, or pre-qualifications that the ideal prospect must have, such as English language ability, size, revenue, coverage, client base, investment etc.		
Describe any special features of your company's operations, interests, or objectives in the target market that can help us identify potential business partners.		
Are there any specific companies, or types of companies, you would like us to contact? If so please name them.		
Are there any specific companies, or types of companies, you would NOT like us to contact? If so, please name them.		
Is your company currently represented in this country or region?	Yes	No
If yes, is your distributor aware you are seeking additional representation?	Yes	No

Meeting Notes
Action Items