

JOIN SOUTH CAROLINA AT THE FARNBOROUGH INTERNATIONAL AIR SHOW - JULY 20-24, 2020 DEADLINE TO REGISTER: MARCH 1, 2020

The South Carolina Department of Commerce (SCDOC) and S.C. Aerospace are recruiting South Carolina companies to participate in the Farnborough Air Show with Team South Carolina.

SCDOC will sponsor a booth at the Farnborough Air Show to help South Carolina companies reach the world's aerospace markets.

Requirements

Space is limited to four South Carolina companies. To be considered, you must be a manufacturer or service provider in the aerospace aviation industry.

Expected costs to the company are approximately \$6,000 for the first representative. \$2,000 per additional person.

Companies will be responsible for hotel (reserved block) and airfare expenses. Companies who qualify for assistance will be reimbursed after the event.

Benefits to Delegates

- Significant cost-savings by joining Team South Carolina
- Prime location in South Carolina booth within the U.S. Pavilion
- Individual companies space to display and marketing collateral's
- Access to meeting space and lounge area
- Booth coordination and logistics support before and during the event
- Group ground transportation to and from programmed events
- Co-exhibitor pass
- Inclusion in organized South Carolina networking events

Why Participate?

- Meet senior decision-makers from around the globe
- Exposure to more than 50,000 attendees from 39 countries
- Opportunity to engage with OEMs such as Boeing, Airbus, GE and Rolls Royce
- Network with thousands of SME aerospace suppliers and technology leaders
- Join other business leaders to promote South Carolina's aerospace industry

For more information, contact:

Anita Patel,
S.C. Department of
Commerce
apatel@SCcommerce.com
(803) 737-0247

Adrienne Beasley,
S.C. Aerospace
abeasley@sccompets.org
(803) 447-9158

Who are your major competitors?	
Describe the product/service(s) you seek to export, including its competitive advantages and unique selling proposition. Include its applications and unique features that differentiate your product from that of the competition.	
<p>Have you/your company visited other airshows?</p> <input type="checkbox"/> Dubai Airshow <input type="checkbox"/> Singapore Airshow <input type="checkbox"/> Beijing Airshow <input type="checkbox"/> Other (please specify) _____	
<p>Select the objectives you plan to achieve on this trade event.</p> <input type="checkbox"/> Acquire market information on business opportunities. <input type="checkbox"/> Meeting manufacturers <input type="checkbox"/> Find a partner/agent to represent my product/service in this country. <input type="checkbox"/> Obtain contacts and/or network with appropriate business leaders. <input type="checkbox"/> Raise my company's profile with existing clients or partners by participating in a state delegation <input type="checkbox"/> Other: _____	
Please list any specific companies, or types of companies, you would like to contact during this trade event.	
<p>Have you/your company attended the Paris or Farnborough Air Show?</p> <input type="checkbox"/> Never <input type="checkbox"/> More than 3 times <input type="checkbox"/> Once <input type="checkbox"/> Every session <input type="checkbox"/> Twice	<p>Have you/your company exhibited at the Paris or Farnborough Air Show?</p> <input type="checkbox"/> Never <input type="checkbox"/> More than 3 times <input type="checkbox"/> Once <input type="checkbox"/> Every session <input type="checkbox"/> Twice



Please submit questionnaire to:

Anita Patel, S.C. Department of Commerce @ apatel@SCcommerce.com